

# How can we help?

## WINNING WITH AIG



## Property

Our Irish Property team underwrites **risk across** a wide range of industry segments. To help our brokers win and retain business with AIG, here are some of our underwriting “sweet spots” and market differentiators.

### Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

#### Preferred Segments

#### Preferred Clients

- Financial Institutions
- Communications
- Healthcare
- Infrastructure
- Commercial Property
- Education
- Terrorism Protection



- Major Accounts – typically companies with turnover over €350m
- Middle Market – typically companies with sums insured over €50m



- Multinational
- Major Accounts
- Middle Market
- Captive & Fronted Programmes
- Private Finance Initiatives

### AIG Property Differentiators



#### Claims First

- After coverage for a large property loss is confirmed we advance up to 50% of the agreed loss estimate within 7 days.



#### Global Risk Engineering

- Extensive network of property risk engineers.
- Industry and sector specialists.
- Help clients avoid and minimise losses.
- Insights for clients about their potential vulnerabilities.



#### Multinational Excellence

- Significant investment in technology and processes to get global policy issuance prior to inception.
- Tools and tech to give Risk Managers insights across global portfolios.
- See [www.aig.com/multinationalplaybook](http://www.aig.com/multinationalplaybook)

#### Timely Multinational Policy Issuance

- Contract certainty
- Local compliance
- Alignment between client's operations
- Early premium allocations
- Reduced rework, minimise cover gaps

### Our Property Team

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\* Risk capacity: guide only - every case written on its merits. This document is for marketing purposes only.

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