

# How can we help?

WINNING WITH AIG



At AIG, we're really proud of our flexible and diverse product offering as well as our specialist Environmental claims team, ready to respond to clients' needs. To help our brokers win and retain more business with AIG here are some of our underwriting "sweet spots" and market differentiators along with our Irish Environmental team dedicated to help you.

# **Environmental Underwriting Sweet Spots**



#### Manufacturing:

- Paper
- Chemical
- Pharmaceutical Electrical
- Metal Machinery



Construction



Real Estate



Multinational organisations



Civil Engineering & Demolition



Renewable Energy

Transportation



Water / Wastewater treatment



#### Professed Client

All client segments from small single-scale operations through to multinationals.



#### **CAUTION**

- Onshore & Offshore energy exploration
- Below ground mining operations

EnviroPro covers businesses' liabilities for contamination, pollution, environmental damage and much more.

- Included, complimentary services to help mitigate risks
- Reduce future claims with advice from our expert claims team
- Tailored solutions for specific and unique needs
- Clean up costs included for clients' own properties

# AIG Environmental Differentiators



## Local expertise

A specialised, dedicated team based in Dublin with expertise in multinational, construction, real estate, energy and more. We have the added benefit of being able draw upon our international network of over 30 underwriters across more than 20 countries.



## **Dedicated claims team**

Our clients and brokers are supported by a dedicated Environmental claims team. Experts in their field, they can handle all types of claims, from the smallest through to the most complex and major risks.



#### PIER

Pollution Incident Environmental Response (PIER) is included at no extra cost with all Environmental policies, providing insureds with a dedicated 24-hour helpline to use in the event of a claim. It connects them with dedicated, qualified experts to handle their claim.



### **Multinational capabilities**

With tremendous multinational expertise in our Irish office and decades of experience in providing fully compliant global Environmental programmes for clients through our worldwide network, multinational is an exceptional area of growth opportunity.

# Our Irish Environmental Team

## Cliona Byrne

Senior Environmental Underwriter, Ireland + 353 1 208 4941 Cliona.Byrne@aig.com

## Wilson Hull

Environmental Claims Adjuster +44 (0)20 3217 1768 Wilson.Hull@aig.com

American International Group, Inc. (AIG) is a leading global insurance organisation. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information about AIG can be found at www.aig.com and www.aig.com/strategy.update | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance | Linkedin: www.linkedin.com/company/aig. AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may be provided by independent third parties.

<sup>\*</sup> Risk capacity: guide only - every case written on its merits. This document is for marketing purposes only.